

**INDIANA ECONOMIC IMPACT - PROPOSALS AND CONTRACTS**

State Form 51778 (R4 / 1-06)  
DEPARTMENT OF ADMINISTRATION  
Approved by State Board of Accounts, 2006

This information is required by the Indiana Department of Administration for all contractors, vendors/suppliers to the State of Indiana (complete all 22 items).


1	<b>Legal Name of firm:</b>	The Industrial Laboratories Company, Inc.
2	<b>Address/City/State/Zip Code:</b>	4046 Youngfield Street, Wheat Ridge, CO 80033
3	<b>Telephone #/Fax #/Website:</b>	303-287-9691, 303-287-0964, www.industriallabs.net
4	<b>Federal Tax Identification Number:</b>	84-1257406
5	<b>State/Country of domicile/incorporation:</b>	Colorado
6	<b>Location of firm's headquarters or principal place of business:</b>	Colorado
7	<b>Name of parent company or holding company (if applicable):</b>	Not Applicable
8	<b>State/Country of domicile/incorporation of company listed in #7:</b>	Not Applicable
9	<b>Address of company listed in #7:</b>	Not Applicable
10	<b>IN Department of Workforce Development (DWD) account number:</b>	Not Applicable
11	<b>IN Department of Revenue (DOR) account number:</b>	Not Applicable
12	<b>Number of Indiana resident employees per most recently completed IRS Form W-2 distribution:</b>	None
13	<b>Total number of employees per most recently completed IRS Form W-2 distribution:</b>	31
14	<b>Total amount of payroll paid to Indiana resident employees per most recently completed IRS Form W-2 distribution:</b>	None
15	<b>Total amount of payroll paid to all employees per the most recently completed IRS Form W-2 distribution:</b>	\$ 1,801,209.00
16	<b>Total amount of this proposal, bid, or current contract:</b>	\$ 1,791,400.00

**ACCOUNTING OF INDIANA RESIDENT EMPLOYEES**

17	<b>Prime Contractor Company Name:</b>	
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18	<b>Number of Full Time Equivalent (FTE) employees</b> that are Indiana residents specifically for this proposal or contract:	0.00
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19	<b>Subcontractor Company Name:</b>	None			
20	Address/Contact Person/Telephone Number/Tax ID Number:				
21	<b>Number of Full Time Equivalent (FTE) employees</b> that are Indiana residents specifically for this proposal or contract:	0.00	0.00	0.00	0.00

22	<b>Affirmation by authorized official:</b> I affirm under penalties of perjury that the foregoing representations are true to be the best of my knowledge and belief.				
	Signature: 				
	Name of auththorized official: Seth Wong				
	Title: President				
	Date: 10/29/2020				

**FTE DETAILS**  
**Job Titles and Contributing FTE**

- Populate the yellow-shaded cells; with all applicable job titles and the total FTE count.  
 - Respondents may insert additional rows to account for all job titles attributing to the total FTE count.  
 Please keep in mind that the only FTEs that should be included in this count are Indiana employees working on this contract ONLY. If there are 10 employees working on this contract but they are splitting their time with numerous other contracts as well, then these employees cannot be counted as 1 FTE. Instead, these employees should be counted as a fraction of an FTE. For example: The project length of the contract is 24 months. There are 10 employees working on the contract over the 24 month contract period. 5 employees are working solely on the project for 24 months. 3 employees are working equal time on 2 projects for 24 months. 2 employees are working solely on the project for 6 months.  
 The FTEs would be calculated as follows:  
 5 employees x 24 months (24 months working solely on this project) x 1 (time spent solely on this project) = 120 months / 24 months (length of contract) = 5 FTEs  
 3 employees x 24 months x .5 (splitting time equally between 2 projects) = 36 months / 24 months = 1.5 FTEs  
 2 employees x 6 months (6 months dedicated solely to this project) x 1 (time spent solely on this project) = 12 months / 24 months = .5 FTEs

**Column Title Definitions:**  
**Number of Employees** = Number of employees working on this State contract.  
**Duration (In Months)** = Amount of time that the employee(s) will spend on the State contract.  
**Time Spent (Percentage)** = Percentage of time the employee(s) will be working on the contract.

Duration of Initial Contract Term (In Months)		24	*Number based on initial contract term	
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<b>PRIME CONTRACTOR COMPANY</b>				
<b>EMPLOYEE JOB TITLE</b>	<b>Number of Employees</b>	<b>Duration (In Months)</b>	<b>Time Spent (Percentage)</b>	<b>NUMBER OF FTE</b>
Example: Project Managers	5	24	100%	5.00
Example: Project Coordinators	3	24	50%	1.50
Example: Project Directors	2	6	100%	0.50
None				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>0.00</b>

<b>SUB CONTRACTOR COMPANY NAME</b>				(Enter Company Name Here)
<b>JOB TITLE</b>	<b>Number of Employees</b>	<b>Duration (In Months)</b>	<b>Time Spent (Percentage)</b>	<b>NUMBER OF FTE</b>
Example: Developer	2	6	100%	0.50
None				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>0.00</b>

<b>SUB CONTRACTOR COMPANY NAME</b>				(Enter Company Name Here)
<b>JOB TITLE</b>	<b>Number of Employees</b>	<b>Duration (In Months)</b>	<b>Time Spent (Percentage)</b>	<b>NUMBER OF FTE</b>
Example: Developer	2	6	100%	0.50
None				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>0.00</b>

<b>SUB CONTRACTOR COMPANY NAME</b>				(Enter Company Name Here)
<b>JOB TITLE</b>	<b>Number of Employees</b>	<b>Duration (In Months)</b>	<b>Time Spent (Percentage)</b>	<b>NUMBER OF FTE</b>
Example: Developer	2	6	100%	0.50
None				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>0.00</b>

<b>SUB CONTRACTOR COMPANY NAME</b>				(Enter Company Name Here)
<b>JOB TITLE</b>	<b>Number of Employees</b>	<b>Duration (In Months)</b>	<b>Time Spent (Percentage)</b>	<b>NUMBER OF FTE</b>
Example: Developer	2	6	100%	0.50
None				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>0.00</b>